

USDA BROILER MARKET NEWS REPORT

ISSN 1522-0567

WEDNESDAY JANUARY 29, 2003 VOL. 50 NO. 12

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET-AT-A-GLANCE



Trade sentiment was fully steady to firm in the West, no better than steady to barely steady in the Northeast, steady in remaining areas. Retail demand ranged slow to good, best where features were in progress and in anticipation of first-of-the-month needs. Food service was light to fairly good, best into fast food areas with ads. Supplies were usually sufficient for trade needs. In the parts structure, breast items were in good balance to tight and continued to trade at premium levels. Wings were increasing in availability and dark meat was mixed, however clearing well. In production areas, live supplies were moderate at weights in a full range.

GEORGIA F.O.B. DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading advanced .25 cents to 62.50 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 63.00 cents last year on January 30, 2002

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

| | DOCK PRICE |
|------------------|-------------------|
| ITEM | (CENTS PER POUND) |
| LINE RUN TENDERS | 168.50 |
| BREASTS - B/S | 150.00 |
| BREASTS - WHOLE | 84.50 |
| THIGH MEAT - B/S | 59.00 |
| LEG QUARTERS | 19.00 |
| WINGS | 74.00 |
| | |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

SOUTHERN Trade sentiment was generally steady. Retail demand was light to moderate, best where promotional activity was a factor. Food service was fair to fairly good. Supplies were usually sufficient for current trade requirements. In the parts structure, breast items were close balanced to tight and continued to trade at premium levels. Wings were sufficient, but more available, and dark meat items gained some momentum due in part to exports and retail interest. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST Trucklot buying activity on ready-to-cook whole broiler/ fryers was mostly fair during midweek trading as dealers continued with a cautious and selective posture. Offerings of all sizes were at least adequate to available. Retail and distributive movement was limited. The market tone was barely steady. In the parts complex, supplies of breast items were tight to closely cleared. Dark meat cuts were at least sufficient and wings had increased in availability.

MIDWEST Trade sentiment on whole fryers was steady. Offers varied from production areas, but adequate for current trade needs. Movement into all sectors was noted as slowing and disappointing, best demand into food service accounts. Floor stocks were in a full range, weights mixed. Parts demand was lagging and irregular, best for breast items. Supplies of breast items were adequate to tight, all other items adequate. The market tone was steady to firm on whole and boneless/skinless breasts, steady to instances weak on wings and steady on remaining items.

WESTERN The market tone was fully steady to firm. Offering in close balance to adequate for the fair buying activity. Retailer demand was moderate to good best to cover first-of-the-month needs. Floor stocks were generally adequate for current interest. The market tone on parts fully steady to firm on breast, wings started to show a little weakness, dark meat items steady to fully steady.

CHICK PLACEMENT AND EGG SET TOTAL

 19 STATES
 PERCENT CHANGE

 WEEK ENDING 01/25/03
 2003
 2002
 PREVIOUS YEAR

 EGGS SET
 204,772
 206,876
 -01

 CHICKS PLACED
 166,044
 167,400
 -01

BROILER EGGS SET IN 19 SELECTED STATES DOWN 1 PERCENT

Commercial hatcheries in the 19-State weekly program set 205 million eggs in incubators during the week ending January 25, 2003. This was down 1 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

BROILER CHICKS PLACED DOWN 1 PERCENT

Broiler growers in the 19-State weekly program placed 166 million chicks for meat production during the week ending January 25, 2003. Placements were down 1 percent from the comparable week a year earlier. Cumulative placements from December 29, 2002 through January 25, 2003 were 657 million, down 3 percent from the same period a year earlier.

BASED ON THE PRELIMINARY CHICK PLACEMENTS, THE NUMBER OF FRYERS AVAILABLE FOR MARKETING DURING THE WEEK ENDING 8-Mar-03 IS ESTIMATED AT 151.9 MILLION HEAD. THIS COMPARES TO 150.1 MILLION HEAD THE PREVIOUS WEEK AND TO 158.1 MILLION HEAD THE SAME WEEK A YEAR AGO, WHEN THE SLAUGHTER WAS 156.8 MILLION HEAD AND THE 12-CITY WEIGHTED AVERAGE PRICE WAS 55.39 CENTS PER POUND.

JANUARY 28, 2002 SOUTHERN STATES BROILER/FRYER PARTS

JANUARY 29, 2003 F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| PC | DUNDS | | | WTD | PC | DUNDS | | | WTD |
|---------------------|--------------|---------------|-----------------|------------|---------------------|--------|---------------|-----------------|------------|
| <u>ITEM</u> | <u>(000)</u> | RANGE | MAJORITY | <u>AVG</u> | <u>ITEM</u> | (000) | RANGE | MAJORITY | <u>AVG</u> |
| BREAST - B/S | 871 | 126.00-226.00 | 127-132 | 130.68 | BREAST - B/S | 865 | 125.00-226.00 | 126-133 | 131.46 |
| TENDERLOINS | 158 | 120.00-176.00 | 122-127 | 133.44 | TENDERLOINS | 103 | 120.00-172.00 | - | 138.12 |
| BREAST - LINE RUN | 144 | 72.00-79.00 | 76-78 | 76.27 | BREAST - LINE RUN | 105 | 77.00-90.00 | 79-82 | 79.03 |
| FRONT HALVES | 151 | 69.50-73.00 | - | 71.25 | FRONT HALVES | Т | OO FEW TO RE | PORT | |
| LEGS | 91 | 19.00-32.00 | 20-22 | 22.77 | LEGS | 123 | 19.00-32.00 | 20-22 | 21.80 |
| LEG QUARTERS (BULK | () 631 | 15.00-18.00 | 15-16 | 15.27 | LEG QUARTERS (BULK | () 671 | 15.00-18.00 | 16-17 | 16.45 |
| LEG QUARTERS (4/10) | 1,113 | 17.00-26.00 | 19-20 | 19.81 | LEG QUARTERS (4/10) | 1,183 | 17.00-26.00 | 19-20 | 19.97 |
| WINGS (WHOLE) | 119 | 71.50-74.00 | - | 72.66 | WINGS (WHOLE) | 119 | 71.50-77.00 | - | 73.16 |
| WINGS (CUT) | 478 | 84.00-92.00 | 85-89 | 86.58 | WINGS (CUT) | 463 | 82.00-93.00 | 84-87 | 86.49 |
| DRUMSTICKS | 68 | 29.00-46.00 | - | 31.00 | DRUMSTICKS | 69 | 32.00-46.00 | - | 33.32 |
| THIGHS | Т | OO FEW TO RE | PORT | | THIGHS | 71 | 29.00-44.00 | - | 30.80 |
| B/S THIGHS | Т | OO FEW TO RE | PORT | | B/S THIGHS | 62 | 49.00-62.50 | - | 53.82 |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR — F.O.B. DOCK.

RANGE TODAY'S AVERAGE **5-DAY AVERAGE RANGE TODAY'S AVERAGE** 42.00 - 46.50 45.53 42.68 42.25 - 45.50 40.68

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS

Trucklot buying activity was cautious and selective and noted as typical for midweek trading. Offerings of breast items continued to clear and were no more than adequate to balanced. Dark meat cuts were at least sufficient and wings were occaisionally noted as increasing in availability. Retail and distributive draw was fair. The market tone was fully steady to instances firm on breast items and about steady on the

*PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES JANUARY 28, 2003 **JANUARY 29, 2003**

| | CURRENT NEG | WTD | | | CURRENT NEG | WTD | |
|--------------------------|-------------|--------|---------|---------------------------|--------------------|--------|---------|
| <u>ITEM</u> | TRADING* | AVG** | VOL/LBS | <u>ITEM</u> | TRADING* | AVG** | VOL/LBS |
| BREAST - B/S | 145-150 | 140.88 | 602,400 | BREAST - B/S | 150-155 | 144.96 | 364,570 |
| TENDERLOINS | 110-115 | 115.41 | 167,352 | TENDERLOINS | 110-115 | 119.77 | 73,909 |
| BREAST - WITH RIBS | 82-83 | 88.14 | 186,600 | BREAST - WITH RIBS | 84-85 | 90.39 | 136,000 |
| BREAST - LINE RUN | 82 | 86.20 | 118,960 | BREAST - LINE RUN | 84 | 88.67 | 127,200 |
| LEGS | 31-32 | 31.22 | 254,120 | LEGS | 31-32 | 30.40 | 270,080 |
| LEG QUARTERS (BULK) | 19-20 | 19.82 | 528,946 | LEG QUARTERS (BULK) | 19-20 | 20.20 | 352,802 |
| DRUMSTICKS | 23-24 | 27.13 | 175,470 | DRUMSTICKS | 23-24 | 25.82 | 153,230 |
| THIGHS | 21-22 | 29.01 | 71,640 | THIGHS | 21-22 | 31.22 | 48,440 |
| B/S THIGHS | 62-63 | 64.15 | 87,580 | B/S THIGHS | 62-63 | 64.28 | 78,320 |
| WINGS (WHOLE) | 74-75 | 77.28 | 181,600 | WINGS (WHOLE) | 74-75 | 77.95 | 158,790 |
| BACKS AND NECKS (STRIPPE | D) 10-12 | 12.09 | 22,760 | BACKS AND NECKS (STRIPPED | D) 10-12 | 11.98 | 47,240 |
| LIVERS (5 POUND TUBS) | 30-35 | 30.45 | 19,720 | LIVERS (5 POUND TUBS) | 30-35 | 30.83 | 12,260 |
| GIZZARDS (HEARTS) | 50-55 | 51.77 | 21,670 | GIZZARDS (HEARTS) | 50-55 | 49.16 | 28,080 |
| ********* | ****** | ***** | ***** | ********** | ****** | ***** | ***** |

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

^{**} WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRO

| | | | | | AV | G | | AVG |
|--------------|---|--------------|------------|------------|-----------|------------|----------|------------|
| | ESTIM | <u>IATED</u> | <u>ACT</u> | <u>UAL</u> | <u>WT</u> | <u>S</u> A | CTUAL | <u>WTS</u> |
| | 01/29 | 01/28 | 01/27 | 01/24 | 01/27 | 01/24 | 01/22 | 01/20 |
| ALA | 3,776 | 3,832 | 3,807 | 3,895 | 5.08 | 4.98 | 3,190 | 4.85 |
| ARK | 4,616 | 5,227 | 5,072 | 4,895 | 5.02 | 4.75 | 4,699 | 4.98 |
| DELMARVA | 2,244 | 2,343 | 2,280 | 2,573 | 5.20 | 5.17 | 2,376 | 6.05 |
| KY-LA-TN | 1,566 | 1,849 | 1,845 | 1,886 | 5.05 | 4.94 | 1,568 | 4.87 |
| MISS | 2,849 | 2,866 | 2,872 | 2,980 | 5.43 | 5.30 | 2,701 | 4.67 |
| NC | 2,390 | 2,499 | 2,444 | 2,659 | 6.18 | 6.10 | 2,481 | 6.21 |
| TEXAS | 2,413 | 2,413 | 2,045 | 2,369 | 4.86 | 4.70 | 2,428 | 4.82 |
| TOTAL | 19,854 | 21,029 | 20,365 | 21,600 | 5.24 | 5.12 | 19,443 | 5.10 |
| MON-WED | 62,095 | (A) | | | | | 54,473 | (A) |
| (A) Weekly | cumulat | ive for s | states lis | ted abov | /e. | | | |
| Broiler-frye | r slaugh | ter unde | er federa | al inspec | tion for | r29-Jai | n 03 and | lis es- |
| timated to l | timated to be 29,704,000 up 1.81 percent from a week ago and down | | | | | | | |
| 2.4 percent | from a y | ear ago | ο. | | | | | |
| (Last week | 29,176, | 000; las | t year 30 | 0,421,00 | 00) | | | |
| | | | | | | | | |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| ODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M. | | | | | | | | |
|---|----------------|--------------|--|--|--|--|--|--|
| SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY | | | | | | | | |
| DELIVERED TO RETAI | <u>LERS</u> | <u>RANGE</u> | | | | | | |
| FRESH FRYERS | | 89-91 | | | | | | |
| ROASTERS 4# & UP | | 80-95 | | | | | | |
| HENS UNDER 5# | | - | | | | | | |
| HENS OVER 5# | | 66 | | | | | | |
| DUCKS | | - | | | | | | |
| RABBITS-WHOLE | | - | | | | | | |
| RABBITS-CUT UP | | - | | | | | | |
| SAN FRANCISCO PRO | CESSED POUL TR | v | | | | | | |
| DELIVERED TO REST. | | _ | | | | | | |
| FRESH FRYERS | ICE PACK | 94-99 | | | | | | |
| | DRY PACK | 102 | | | | | | |
| ROASTERS 4# & UP | ICE PACK | 104-105 | | | | | | |
| | DRY PACK | 113 | | | | | | |
| HENS OVER 5# | ICE PACK | 91-98 | | | | | | |
| | DRY PACK | - | | | | | | |

152-166

DUCKS

^{*} TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

ESTIMATED U.S. LIVE POULTRY SLAUGHTER

| UNDER FEDERAL INSPECTION FOR | R WEEK ENDING 01-Feb-03 |
|------------------------------|-------------------------|
| CURRENT WEEK | PREVIOUS WEEK |

| | CORREINI WEEK | PREVIOUS WEEK |
|-----------------|---------------|---------------|
| | 02/01/03 (1) | 01/25/03 |
| CLASS | THOUS | AND HEAD ——— |
| BRO-FRY | 151,807 (2) | 147,964 |
| LT HENS | 1,724 | 1,899 |
| HVY HENS | 1,480 | 1,338 |
| TOTAL | 155,011 | 151,201 |
| (1)FSTIMATE | :D | |

(2) The estimated number of broiler-fryers available for slaughter the week ending 01-Feb-03 is 154.2 million head compared to 155.9 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 152.1 million head or 2.1 million less than estimated available. For week of 08-Feb-03 the estimated available is 153.3 million head.

WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS (INCL GOVT STOCKS) (IN THOUSANDS)

| ` | PROCE | SSED TURKEY | PROCESSED POULTRY |
|-----|----------|-------------|-------------------|
| | | <u>LBS</u> | <u>LBS</u> |
| AM | 01/27/03 | 140,399 | 76,468 |
| AM | 01/01/03 | 131,968 | 79,054 |
| CHC | 3 | 8,431 | -2,586 |
| PCT | CHG | 6 | -3 |

COLD STORAGE MOVEMENT (IN THOUSANDS)

| | PROCE | SSED TUI | RKEYS | PROCESSED POULTRY | | | |
|-------------------------|---------|----------|---------|-------------------|---------|---------|--|
| | 1/27/03 | 1/20/03 | 1/28/02 | 1/27/03 | 1/20/03 | 1/28/02 | |
| PACIFIC COAST LOS | 7,717 | 7,809 | 5,329 | 5,424 | 5,098 | 3,490 | |
| ANGELES | 1,381 | 1,388 | 177 | 4,001 | 3,969 | 2,085 | |

CENTRAL MISCELLANEOUS POULTRY RTC HENS

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5 LBS. AND UP, FOR WEEK OF JANUARY 27, 2002

DANCE

| | | KANGE |
|------|-----------------------------|-------|
| HENS | ICE PACKED (12 PER BOX) | 58-64 |
| | VACUUM PACKED (6-9 PER BOX) | 62-79 |

| VACUUM PACKED (6-9 PER BOX) 62- | | | | | | | |
|---------------------------------|-------|------|------|-----------------------------|-------|--------|-----|
| HACKETTSTOWN | I POU | LTRY | SALE | <u>S</u> AVG | FOR 1 | /28/03 | |
| | L | OW I | HIGH | AVG | LOW | HIGH | AVG |
| HEAVY FOWL lb. | .50 | .75 | .60 | HEAVY FOWL ea | | | - |
| LIGHT FOWL lb. | - | - | - | LIGHT FOWL ea. | - | - | - |
| MIVED EOWI IN | | | | MIXED FOWL ea. | | 2.00 | - |
| BANTAMS lb. | - | - | - | BANTAMS ea. BROILERS ea. | 1.00 | 4.50 | - |
| BROILERS lb. | - | - | - | BROILERS ea. | - | - | - |
| ROASTERS lb. | - | - | - | ROASTERS ea. | - | - | - |
| FRYERS lb. | - | - | - | FRYERS ea. CHICKS ea. | - | .50 | - |
| CHICKS lb. | - | - | - | CHICKS ea. | - | - | - |
| PULLETS lb. | - | - | - | PULLETS ea. | - | 1.00 | - |
| BUNNIES ID. | - | - | - | BUNNIES ea. | 1.50 | 3.50 | - |
| | | | | ROOSTERS ea. | | | - |
| GEESE lb. | | | | GEESE ea. | | | - |
| TURKEYS lb. | - | .40 | - | TURKEYS ea. DUCKS ea. | - | - | - |
| | | | | | | | |
| | | | | RABBITS ea. | 1.50 | 1.75 | - |
| PIGEONS lb. | | | | PIGEONS ea. | | | - |
| GUINEA FOWL Ib | | | | GUINEA FOWL e | | | - |
| DUCKLINGS lb. | - | - | - | DUCKLINGS ea. | - | - | - |
| | | | | CALL DUCKS ea | | | |
| SILKIES ea. | | | | GOSLINGS ea. | | | |
| GUINEA PIGS ea | | - | - | TURKEY POULT | S ea | - | - |
| TOTAL COOPS | 48 | | | | | | |

MAJOR WHOLESALE MARKETS - Mexico City

Cents per pound for the week ending January 24, 2003

| • | Whole | | - | Necks, Backs | | 1 |
|-----------|---------------|----------------|-----------|--------------|-----------------|-------------|
| <u>Ch</u> | <u>ickens</u> | Breasts | W/ Thighs | & Wings | Gizzards | <u>Hens</u> |
| RAYON | | | | | | |
| Low | 56.63 | 109.06 | 71.31 | 20.97 | 12.58 | 6.29 |
| High | 57.89 | 117.45 | 75.50 | 23.07 | 16.78 | 48.24 |
| Mostly | 57.05 | 113.25 | 75.50 | 20.97 | 12.58 | 48.24 |
| | | | | | | |
| SAN JUA | ۸N | | | | | |
| Low | 57.05 | 113.25 | 75.50 | 16.78 | 12.16 | 49.92 |
| High | 58.72 | 121.64 | 83.89 | 25.17 | 14.68 | 49.92 |
| Mostly | 57.05 | 117.45 | 75.50 | 20.97 | 13.84 | 49.92 |
| | | | | | | |
| NEW SA | N JUAN | | | | | |
| Low | 57.05 | 117.45 | 79.70 | 20.97 | 12.58 | 50.33 |
| High | 60.40 | | 88.09 | 25.17 | 16.78 | 50.33 |
| Mostly | 57.05 | 117.45 | 79.70 | 23.07 | 14.68 | 50.33 |
| | | | | | | |
| BECER | RA | | | | | |
| Low | 57.05 | 117.45 | 75.50 | 16.78 | 12.16 | 48.24 |
| High | 58.72 | 125.84 | 83.89 | 25.17 | 14.68 | 48.24 |
| Mostly | 57.05 | 121.64 | 79.70 | 18.88 | 14.68 | 48.24 |
| | | | | | | |

DELMARVA

Movement of ready-to-cook whole birds was fair. Seller offerings varied by size but were fully sufficient for immediate delivery. Live supplies were moderate; weights differed in a full range of light to heavy. Processor schedules were just moderate overall and reflected some spot downtime. Less than trucklot asking prices were unchanged at 56 to 66 cents. Trade sentiment was no better than steady. In the parts complex, additional buying interest had slowed. Breast cuts continued to clear well at some but not all plants. Leg quarters were adequate and clearing satisfactorily. Wings were readily available at some points.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDI-ATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| BRANDED |
|--------------|
| U.S. GRADE A |
| 49-69 |
| 59.06 |
| 7,675 |
| |

*8 of 8 plants reporting.

USDA, AMS, POULTRY PROGRAMS,

| POULTRY MARKET NEWS OFFICES | | | |
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| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
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